



## Multiple Frame Work Contractors

Lot Description	Framework Contractors
<p><b>Lot 1 – Marketing and Marketing Organisational &amp; Development Strategies:</b></p> <ul style="list-style-type: none"> <li>• Marketing research and planning</li> <li>• Commercial distribution policy</li> <li>• Price policy</li> <li>• Investment (inward, domestic and foreign)</li> <li>• Exporting issues (with particular knowledge of the Jordanian environment) including advice on Customs issues (legislation and procedures), transport issues, etc.</li> <li>• Production / packaging / distribution / storage strategies</li> <li>• Development of E-commerce opportunities</li> <li>• Training, capacity building, e-learning, in the marketing activities</li> <li>• Development of marketing strategy (including promotional media &amp; materials production, messages, communication, etc.), within and outside Jordan</li> </ul>	<ol style="list-style-type: none"> <li>1. Bernard Krief Consultants, 17, rue de Miromesnil, 75008 Paris-France;               <ul style="list-style-type: none"> <li>• OPTIMIZA.</li> </ul> </li> <li>2. Envision Consulting Group (EnConsult), P.O. Box 144215, Amman 11814, Jordan;               <ul style="list-style-type: none"> <li>• Landis Mills –TDI Group Headland House, The Green, Malahide, Co. Dublin, Ireland.</li> </ul> </li> <li>3. Formaper-Agency of Milan Commerce, Industry, Craft and Agriculture, Via Santa Marta 18, 20123 Milano, Italy;               <ul style="list-style-type: none"> <li>• Agriconsulting Europe S.A.;</li> <li>• PM Group;</li> <li>• Progeco s.r.l.;</li> <li>• A2Z Consultancy.</li> </ul> </li> <li>4. POHL Consulting &amp; Associates (PC&amp;A), Torstrasse 92, 10119 Berlin, Germany;               <ul style="list-style-type: none"> <li>• MMIS Management Consultants (MMIS).</li> </ul> </li> </ol>
<p><b>Lot 2 - Business Coaching and Management:</b></p> <ul style="list-style-type: none"> <li>• Business management &amp; development</li> <li>• Feasibility studies, business plans, financial analysis, etc.</li> <li>• Accounting</li> <li>• Taxation</li> <li>• Internal technical and financial audits</li> <li>• Assistance to preparation of documentation to access financial services and tools</li> <li>• Insurance sector, including insurance accounting and licensing</li> <li>• Energy efficiency assessments, solutions and related services</li> <li>• Human resources planning and management (gender, human</li> </ul>	<ol style="list-style-type: none"> <li>1. Envision Consulting Group (EnConsult), P.O. Box 144215, Amman 11814, Jordan;               <ul style="list-style-type: none"> <li>• Landis Mills–TDI Group Headland House, The Green, Malahide, Co. Dublin, Ireland.</li> </ul> </li> <li>2. Formaper-Agency of Milan Commerce, Industry, Craft and Agriculture, Via Santa Marta 18, 20123 Milano, Italy;               <ul style="list-style-type: none"> <li>• Agriconsulting Europe S.A.;</li> <li>• PM Group;</li> <li>• Progeco s.r.l.;</li> <li>• A2Z Consultancy.</li> </ul> </li> <li>3. POHL Consulting &amp; Associates (PC&amp;A), Torstrasse 92, 10119 Berlin, Germany;               <ul style="list-style-type: none"> <li>• MMIS Management Consultants (MMIS).</li> </ul> </li> <li>4. Synergy Consulting Group, P.O.Box 840658 Amman 11184 Jordan;               <ul style="list-style-type: none"> <li>• <b>David Wilkinson, Specialist Technical Solutions;</b></li> </ul> </li> </ol>



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<p>resources development – staff needs, recruitment processes, training plans, salary schemes, motivation analysis, leadership, etc-, conflict resolution and mediation)</p> <ul style="list-style-type: none"> <li>• Business Coaching, Innovation and Research and Development</li> <li>• Product Design and Development</li> <li>• Staff productivity enhancement strategies</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Sammy Tuffaha Consulting;</b></li> <li>• <b>AVISEN;</b></li> <li>• <b>Philadelphia Consulting Group.</b></li> </ul> <p>5. Tala Abu-Ghazaleh Organization, Bldg # 19, Mecca St., UM Uthina, Amman-Jordan;</p> <ul style="list-style-type: none"> <li>• <b>ACE Asesores de Comercio Exterior S.L.</b></li> </ul>
<p><b>Lot 3 - Information Technology support and management software:</b></p> <ul style="list-style-type: none"> <li>• Information systems and technological issues (technology transfer, technology upgrading)</li> <li>• Company MIS and other related software</li> <li>• CAM / CAD systems, automation, robots and other related software</li> </ul>	<p>1. Envision Consulting Group (EnConsult), P.O. Box 144215, Amman 11814, Jordan;</p> <ul style="list-style-type: none"> <li>• <b>(ACE) Asesores De Comercio Exterior S. L.;</b></li> <li>• <b>Primus.</b></li> </ul> <p>2. Al Ahliya LIL Computer Ltd. Co/Optimiza Jordan;</p> <p>3. United Technology Solutions, P.O.Box 58, Amman 11821, Jordan;</p>
<p><b>Lot 4 - Quality Standards:</b></p> <ul style="list-style-type: none"> <li>• Quality standard</li> <li>• Certification</li> <li>• Accreditation</li> <li>• Testing</li> <li>• Packaging (including utilisation of internationally compliant packaging materials)</li> <li>• Marking (EC marking) and Labelling (listing of ingredients in food products, disposal of potentially toxic substances, etc)</li> <li>• Environmental impacts (awareness &amp; studies)</li> <li>• Health and Safety at work (office, production lines, distribution)</li> </ul>	<p>1. Formaper-Agency of Milan Commerce, Industry, Craft and Agriculture, Via Santa Marta 18, 20123 Milano, Italy;</p> <ul style="list-style-type: none"> <li>• Agriconsulting Europe S.A.;</li> <li>• PM Group;</li> <li>• Progeco s.r.l.;</li> <li>• A2Z Consultancy.</li> </ul> <p>2. POHL Consulting &amp; Associates (PC&amp;A), Torstrasse 92, 10119 Berlin, Germany;</p> <ul style="list-style-type: none"> <li>• <b>Federal Institute for Materials Research and Testing (BAM);</b></li> <li>• <b>TüV Rheinland LGA Training &amp; Consulting GmbH (LGA);</b></li> <li>• <b>MMIS Management Consultants;</b></li> <li>• <b>Physikalisch Technische Bundesanstalt (PTB);</b></li> </ul> <p>3. Tala Abu-Ghazaleh Organization, Bldg # 19, Mecca St., UM Uthina, Amman-Jordan;</p> <ul style="list-style-type: none"> <li>• <b>ACE Asesores de Comercio Exterior S.L.</b></li> </ul>
<p><b>Lot 5 – Macro-Economy, legal and regulatory assistance:</b></p> <ul style="list-style-type: none"> <li>• Legal assistance, regulatory environment in export marketing &amp; financial issues</li> <li>• Legal assistance in commercial law</li> <li>• Legal assistance in international Joint Venture operations</li> <li>• Legal assistance in International Dispute Resolution</li> </ul>	<p>1. Formaper-Agency of Milan Commerce, Industry, Craft and Agriculture, Via Santa Marta 18, 20123 Milano, Italy;</p> <ul style="list-style-type: none"> <li>• Agriconsulting Europe S.A.;</li> <li>• PM Group;</li> <li>• Progeco s.r.l.;</li> <li>• A2Z Consultancy.</li> </ul>



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<ul style="list-style-type: none"> <li>• Legal assistance in Patent and Intellectual Property Right</li> <li>• (Cross) sectoral policies and reforms</li> <li>• (Cross) sectoral and macroeconomic studies</li> <li>• External trade policy</li> <li>• Competition policy</li> <li>• Institutional building training and research</li> <li>• Awareness raising, advocacy, partnership, etc.</li> </ul>	<ol style="list-style-type: none"> <li>2. Tala Abu-Ghazaleh Organization, Bldg # 19, Mecca St., UM Uthina, Amman-Jordan;               <ul style="list-style-type: none"> <li>• <b>Bernard Krief Consultants</b></li> </ul> </li> <li>3. ICON INSTITUT Public Sector GmbH, Von-Groote-Straße 28, 50968, Köln, Germany;               <ul style="list-style-type: none"> <li>• <b>Ace-House (Kassay &amp; Jamoukha Co.)</b>.</li> </ul> </li> <li>4. Salans -5, boulevard Malesherbes, 75008 Paris, France;               <ul style="list-style-type: none"> <li>• <b>Odat &amp; Co</b></li> </ul> </li> </ol>
<p><b>Lot 7 – Audit, assistance to procurement, monitoring &amp; evaluation and training on EC external aid rules:</b></p> <ul style="list-style-type: none"> <li>• PCM training</li> <li>• Drafting of Terms of Reference, Technical Specifications and Tender Dossiers</li> <li>• Monitoring</li> <li>• Financial Audits</li> <li>• Project Evaluation</li> </ul>	<ol style="list-style-type: none"> <li>1. Formaper-Agency of Milan Commerce, Industry, Craft and Agriculture, Via Santa Marta 18, 20123 Milano, Italy;               <ul style="list-style-type: none"> <li>• Agriconsulting Europe S.A.;</li> <li>• PM Group;</li> <li>• Progeco s.r.l;</li> <li>• A2Z Consultancy.</li> </ul> </li> <li>2. Tala Abu-Ghazaleh Organization, Bldg # 19, Mecca St., UM Uthina, Amman-Jordan;               <ul style="list-style-type: none"> <li>• <b>Bernard Krief Consultants</b>.</li> </ul> </li> <li>3. Envision Consulting Group (EnConsult), P.O. Box 144215, Amman 11814, Jordan;               <ul style="list-style-type: none"> <li>• <b>ACE Asesores De Comercio Exterior</b>.</li> </ul> </li> <li>4. Method Technologies - Office 801, 8th floor, Abu Al Haj Complex, Queen Rania Street, Amman-Jordan;</li> </ol>



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