

MEMORANDUM OF UNDERSTANDING

concerning the cooperation between

Deutsche Sparkassenstiftung für internationale Kooperation (German
Sparkassenstiftung for International Cooperation)

Regional Office Jordan

Abdallah Ghosheh Street 57, Um Al Summaq, 11821 Amman, Jordan

and

Jordan Enterprise Development Corporation JEDCO

Ekremah Al Qurashi St 1, Amman, Jordan

dated 27 May 2024

On the basis of the results of the fruitful meeting during March 2024 and the good relations between the institutions mentioned above, the following Memorandum of Understanding (MOU) was issued on 27 May 2024 between the following parties:

1. Jordan Enterprise Development Corporation (JEDCO), an independent governmental institution established in 1972 as a government arm to support the private sector in Jordan to become competitive in global markets. The institution designs and implements a variety of development and growth programmes targeting various sectors in manufacturing, services, and agricultural industries. These programmes are designed to adapt Jordanian products to international needs by providing technical and financial support to start-ups, small and medium-sized enterprises for their sustainability and growth. Its address is Ekremah Al Qurashi St 1, Amman, Jordan [Phone: 96265603507 – Fax: 96265684568 – Email: jedco@jedco.gov.jo]. This Memorandum of Understanding (MOU) is signed by Mr. Abdul Fattah Al Kayed, the CEO of the corporation, who represents it in signing this Memorandum of Understanding (MOU) and will be referred to as the second party.
2. German Sparkassenstiftung for International Cooperation – Regional Office Jordan, based in Jordan at Abdallah Ghosheh Street 57, Um Al Summaq, 11821 Amman, branch of the Deutsche Sparkassenstiftung für internationale Kooperation e.V. (DSIK), is a non for profit organisation aiming to make the experience and expertise of German Sparkassen (savings banks) accessible to financial institutions, governments and non-governmental institutions in developing and emerging countries. DSIK together with its German, local and international partners targets micro, small and medium-sized enterprises (MSMEs) as well as socially and economically marginalised and vulnerable people. This approach serves for economic empowerment and inclusion as well as for the combat against poverty.

Each party will be referred to individually as “Party” and collectively as “Parties”.

Article 1

The Jordan Enterprise Development Corporation (JEDCO) and the Deutsche Sparkassenstiftung für internationale Kooperation (German Sparkassenstiftung for International Cooperation – DSIK), are willing to set up a cooperation project on the basis of mutual understanding and in the spirit of the target group orientation they jointly share, which is to strengthen the capabilities of MSMEs in Jordan to achieve sustainable development and access financial services they need in order to flourish.

Article 2

The overall project goal of the cooperation project is to support JEDCO in its efforts to enhance MSMEs’ productivity, marketing and raise competitiveness locally and internationally.

During the period of cooperation covered by this MoU, the core activities within the scope of the general project are as follows:

- a) Implement a pilot training of the Micro Business Game to participants of the EDIP programme which JEDCO is currently running as well as interested staff of JEDCO.
- b) Explore potential collaboration in the area of supporting farmers and agribusinesses in Jordan through the Farmers Business Game, the Managing Climate Resilience Game and other DSIK tools such as developing access to green finance products.
- c) Explore cooperation between JEDCO and DSIK regarding a larger rollout and integration of DSIKs tools and trainings into JEDCOs programmes.

Article 3

DSIK has approached the German Government via the German Federal Ministry for Economic Cooperation and Development (BMZ) for financial support for a project to promote the sustainable transformation of the financial sector and improving training and employment, especially for young people, in the Hashemite Kingdom of Jordan.

The financial support is provided by the German Federal Ministry for Economic Cooperation and Development (BMZ) and therefore, the rules and regulations of the German Federal Ministry for Economic Cooperation and Development (BMZ) will apply for any project contributions funded under this financial support.

The German Savings Banks Finance Group (Sparkassen-Finanzgruppe) has evolved over the past 200 years and comprises more than 600 independent and decentralised banks and companies. Under this Memorandum of Understanding DSIK will make available that experience to the partner institution wherever suitable.

JEDCO will especially support the execution of the cooperation project by making available the respective resources (e.g. organisational, personnel and financial resources) and facilitating the work of long-term and short-term experts assigned by DSIK.

Details of the contribution of the individual project partners will be mutually agreed upon and laid down in a separate document, which will form the formal basis for the cooperation project (Project Agreement). The Project Agreement shall be developed and signed until 31st December 2024. The Project Agreement will eventually replace this Memorandum of Understanding after having been signed by the project partners. It is the intention of the partners of this Memorandum of Understanding to enter into a long-term partnership. However, the initial project phase shall be until 30 June 2025, during which both sides may decide to discontinue the cooperation.

Article 4

JEDCO will provide DSIK with regular updates on the project's financial and technical performance, significant changes in project objectives, and any operational developments directly linked to the cooperative project. These updates will be shared on a quarterly basis. Additionally, JEDCO will promptly inform DSIK of any project-related collaborations or arrangements that may impact the successful execution of this Memorandum of Understanding.

Article 5

Disagreements are to be settled in the spirit of partnership and with mutual respect. DSIK and JEDCO grant each other the right to terminate the cooperation in writing within one month's notice.

Article 6

All parties confirm that they are committed to working towards the fulfilment of the three dimensions of the Sustainable Development Goals (SDGs): the economic, social and environmental dimension. The economic and social dimension derives directly from the project activities. In addition, all parties agree that the environment is a prerequisite for socio-economic development and, therefore, always must be taken into consideration while decision-making within this project cooperation.

Article 7

All project parties confirm that they comply with the "United Nations Convention against Corruption (UNCAC)" and The Integrity and Anti-Corruption Commission in Jordan. This is to avoid corruption defined as the abuse of entrusted power for private gain.

Article 8

The effectiveness of this agreement is subject to:

- a) the financing of the German Federal Ministry for Economic Cooperation and Development (BMZ) and the eventual release of the necessary funds for the mutual project;
- b) the fact that there will not arise any exceptional circumstances which preclude, or place in considerable jeopardy, the purpose of the project or its implementation.

If exceptional circumstances come into being, the German Federal Ministry for Economic Cooperation and Development (BMZ) may prematurely terminate the implementation of the present agreement.

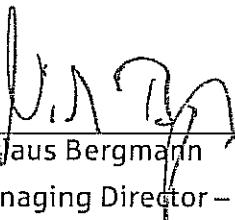
Article 9

The effectiveness of this Memorandum of Understanding ends with the signing of the Project Agreement, but at the latest on 30 June 2025.

Article 10

For what is not specified in this contract or what is accidentally not according to laws in Jordan, the parties rely on legal provisions and regulations in force or common practices.

Amman, 27 May 2024



Niclaus Bergmann

Managing Director – Jordan Office

Deutsche Sparkassenstiftung für
internationale Kooperation e. V.

Amman, 27 May 2024



Abdul Fattah Al Kayed

CEO

Jordan Enterprise Development Corporation